

Building Your Limitless Business

PERFECT START

Earn the Perfect Start Charm when you complete your Perfect Start!

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____
11. _____
12. _____
13. _____
14. _____
15. _____



Finish 30 faces and add this Power Start Charm!

BOOKING SCRIPT:

Hi {name}! How are you? Ok, random question...I am now a Mary Kay beauty consultant & part of my training is to give 15 women a free facial in my 1st month. Basically, you get a satin hands treatment, a microdermabrasion spa treatment, an anti-aging facial, plus expert foundation matching. Any chance you could be one of my 15?

PICK 6

List to book and hold a coffee date with Steph:

NAME:

PHONE #:

NAME:

PHONE #:

NAME:

PHONE #:

NAME:

PHONE #:

NAME:

PHONE #:

NAME:

PHONE #:

BE a PEARL GIRL!

3 Sharing Appointments: Pearl Earrings
3 More Sharing Appointments: Pearl Bracelet
1st Recruit: Pearl Necklace

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

First Recruit: _____



PROMOTE YOURSELF!

Sr. Consultant

4% commission, pin enhancer



Double Senior

4% commission and Leopard Scarf



Star Team Builder

4% or 9% commission, pin enhancer, and red heels



Team Leader

4%, 9% or 13% commission, pin enhancer



On-Target Car Driver

\$50 Gift Card



D.I.Q.

9% or 13% commission, DIQ Scarf, pin enhancer, DIQ crystal pin



Director

Up to 36% commission, pin enhancer, & purple heels

